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**IRWA SEMINAR 2010**



Above: Maricopa County Assessor Keith Russell proudly accepts his Speaker's Gift from Chapter 28, presented by International Director Kathie Sholly

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**October Board Meeting**

When: Wednesday, October 6 at 4:30 P.M.

Where: Attorney General's office  
1275 W. Washington  
Phoenix AZ 85007

# A Word From Our President ...

## Karen L. Williams, SR/WA

It was great to see many of you at the 52<sup>nd</sup> Annual Education Seminar this past month. Mary Smith, Seminar Chair, should be congratulated on a job well done. Chairing the annual seminar is one of the more time consuming jobs of the President Elect position. It is also the most stressful. I am sure that Mary had a great weight lifted off her when she was able to say to Jason Foster, "Tag, you're it!"

I want to thank all of the Sponsors once again for supporting the seminar as well as all of the Speakers that gave us their time. Thank you also to all of the committee members that volunteered and helped to make this event such a success. And, thank you to the membership for their attendance and participation.

Kathie Sholly, Mary Smith and I attended the Region 1 Fall Forum in Sacramento on October 2.

A few notes from the Forum:

- Region Chairs now get to vote on IGC items where as in the past they only had a voice.
- Region Chair criteria is changing. Future chairs must now hold a SRWA designation. The revised position description will be available on the HQ website.
- Mexico is interested in becoming a chapter of the association.
- Reminder, the deadline for applying for SRWA candidacy has been October 30. After that date you will fall under the new criteria.
- HQ will be rolling out a revamped web site in November.
- The International Conference will be held next June 12 – 16 in Atlanta, Georgia.
- There are currently 14 courses available on line and seven more courses to be available over the next several months.
- Chapter 28 announced the March 5 date and location of the Region 1 Spring Forum 2011.

A flyer is included in this letter regarding the Region 1 Spring Forum 2011 to be held in Phoenix. You may know some of this but for those that do not, the Region forums are hosted on a rotating basis among the Chapters in the Region. Kachina Chapter 28 is responsible for hosting the forum this spring. All members are welcome and encouraged to attend. This is a good opportunity to observe the business end of the association as well as to meet some of your counter parts in our Region. There is no fee for attendance. The only cost is for lunch on the day of the forum and any other activities that you might want to attend outside of the actual business meeting. Information will be posted to the website as well as distributed to the membership as plans are developed.

Please let us know if you have any ideas for activities or if there is a course you would like us to consider as part of the Forum. Volunteers are welcome!!

Don't forget to send in your chapter nominations to Chris Banks for Employer of the Year, Professional of the Year, and Special Services Award. We will announce the winners at the December Member Meeting.

On a final note, it was decided at the September Board Meeting to stop issuing the \$100 coupons for attending three member meetings. The coupons will continue to be signed through the December Member Meeting as this will result in the last coupons expiring in December 2011. The coupons are difficult to track through our accounting system including estimating future liability to the Chapter for the outstanding coupons. So, as not to **cause additional burden on the Chapter Officers** (volunteers), this program will end. Future requests for \$100 credit will be rejected without the submittal of the coupon.

Free Chapter course certificates will continue. If you have any ideas for other ways we can help our membership please send them my way and I will present them at the Board Meeting.

# IRWA SEMINAR 2010



**Sharon Joyce and Paul Herndon**



**Vicki Chamberlin**



**Caroline Tillman**



**Mike Burns and Kristina Guzman**



**Sobia Naqvi**



**Marshall Trimble & Karen Williams**



**Chris Banks**



**Julie Lemmon, Tim Blumentritt and Mary Smith**



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## Just Another Editorial

### Kathie A. Sholly, SR/WA, R/W-AMC

I hope you all took the time to complete the “5-minute Survey” recently emailed to all IRWA members on behalf of the Right of Way Magazine staff. The only way HQ personnel can make this association better for us is to “tell it like it is”, so please take the time to answer all questions honestly. I certainly did.

Speaking of “better for us” . . . Recent news headlines have been telling me the worst of the economic crisis is behind us and the recession is over. This caught my attention, largely because I am certainly not feeling it. My personal economic crisis is far from over. The recession still weighs heavily on my pocketbook. Others I have talked with feel the same way. As an example, I recently ran into an engineer (a P.E.) with whom I’ve worked in the past. His current job, which is not related in any way to his profession or training, is part time at \$8 an hour, and he is glad to have that, after having been unemployed for more than a year.

As I read further into the stories emblazoned by headlines that promise a cry of “Rejoice and Be Prosperous!” I find that the facts indicate that the climb back will be slow and painful.

Mark Rieck’s “Straight Talk” article in the September/October issue of Right of Way Magazine sort of says the same thing. He acknowledges the struggling, the shaky consumer confidence, the slow pace of hiring, and reduced tax revenues. He also talks of things we can count on in the future, and how we will need to adapt to the new economy. I was pleased to see that he did not paint a rosy picture of the present nor proclaim that everything is wonderful for everyone. Certainly, I appreciated that he did not echo the sentiments of that other HQ staff member who told me that “if we only gave up a few Starbucks . . .”

However, I was surprised at his comment of “Much like you, we take our profession seriously.” Is that alluding to “their” profession being different from ours? That “they” are not right of way professionals as we are, but something else? After Sandy Grigg assured me that HQ does not hold an “us versus them” mentality, I was startled to see that our EVP made a distinction between “them” and “us”. Maybe I’m simply reading too much into it.

Maybe not.

I suppose, just as with our country’s economic situation, only time will tell.

Next month . . . I might explore the rumor I’ve heard that HQ is redefining the qualifications and position descriptions for Region Chairs, Vice Chairs and Committee Chairs, depending on whether or not that rumor has any truth behind it and, if so, how the qualifications and descriptions might be changed from those that currently exist in the IRWA by-laws.

## Calendar Events

**October 6** – Board Meeting  
**November 3** – Board Meeting  
**November 9** – Member Meeting and Luncheon

### **\*IRWA EDUCATION** **CALENDAR\***

**October 12-15** - Course 100  
– Principles of Land Acquisition  
**November 5** - Course 409 - Integrating Appraisal Standards  
**November 4-5** - Course 700  
– Introduction to Property/Asset Management

TO LEARN MORE OR  
SIGN UP  
[WWW.IRWACHAPTER28.ORG](http://WWW.IRWACHAPTER28.ORG)

THANKS TO THOSE MEMBERS WHO ATTENDED THE 52ND ANNUAL EDUCATIONAL SEMINAR "WORKING SMARTER BY WORKING TOGETHER". WITHOUT YOUR SUPPORT AND INTEREST IN OUR PROFESSION, OUR CHAPTER'S EDUCATIONAL EFFORTS COULD NOT BE A SUCCESS.

A SPECIAL THANKS TO OUR VOLUNTEER SPEAKERS:

Marshall Trimble, Official Arizona State Historian Kara Festa, WestLand Resources, Inc.

Ronald Flood, APS

Julie Lemmon, Maricopa County Flood District Keith Russell, Maricopa County Assessor Sobia Naqvi, Abengoa Solar, Inc.

Ruben Ojeda, Arizona State Land

THANK YOU TO THE FOLLOWING CHAPTER MEMBERS AND THEIR EMPLOYERS FOR MAKING THE 52ND ANNUAL EDUCATIONAL SEMINAR A SUCCESS.

Karen Williams

Kathie Sholly

Jason Foster

Vicki Chamberlin

Roger Ottaway

Pamela Majka

Chris Banks

Tamar Salpeter

Gayle Leonard

Tim Blumentritt

Mark Kellar

Sharon Dyke

Kristina Guzman

Lisa Amos

THANK YOU TO THE FOLLOWING CONTRIBUTORS WHO DONATED MONEY, TIME AND EFFORT TO OUR CHAPTER. WE COULD NOT SUCCEED WITH OUR YOUR SUPPORT.

Acquisition Sciences II, LLLP

Allands

Allen, Williford & Seale

Arizona Public Service

AR/WS Appraisal LP

Consultant Engineering Inc.

Dennis L. Lopez & Associates LLC

Empire West Title

First Appraisal Services

Great American Title

Glendale Convention & Visitors Bureau

Jennings, Strouss & Salmon, PLC

Maricopa County

Miller Kramer PLLC

Move Cost Specialists, LLC

North American Title

NOVA Management Company

Old Republic Title

OR Colan Associates

Phillip M. Barlow & Associates

Property Specialists, Inc

Second Home Arizona, LLC

Security Title Agency

Salt River Project

Tierra Right of Way Services, Ltd.

WestLand Resources, Inc

IF YOU DID NOT ATTEND THIS YEAR'S SEMINAR, YOU MISSED AN EDUCATIONAL AND GREAT NETWORKING OPPORTUNITY WITH YOUR FELLOW PROFESSIONALS. WE WILL SEE EVERYONE AT NEXT YEARS SEMINAR!

THANKS, MARY A.M. SMITH, SEMINAR CHAIRPERSON

Winners of the Course certificates from the September Seminar were:

**Tamar Salpeter**

**Larry Ambrosier**

**Susie Beall**

**The IRWA Kachina Chapter would also like  
to welcome it's newest members:**

**Sam Childers**

**Aaron Dick**

**CONGRATULATIONS!!!**

# 2011 Course Schedule

*January: SR/WA Review Month*

SR/WA Review – Beverly Francy, Facilitator

*March: Property/Asset Mgmt Month*

March 28th 703: Real Property/Asset Management – Kathie Sholly, Facilitator

March 29-30th 701: Property/Asset Management: Leasing – Lisa Amos, Facilitator

*May: Real Estate Law Month*

800: Principles of Real Estate Law - Kristina Guzman - Coordinator

801: United States Land Titles

*July: Engineering Month*

900: Principles of Real Estate Engineering

901: Engineering Plan Development and Application

*September: Education Seminar*

600: Environmental Awareness

802: Legal Aspects of Easements

*November: Communications Month*

200: Principles of Real Estate Negotiations

205: Bargaining Negotiations

**\*\*\*Schedule pending approval – classes subject to change\*\*\***





# Kachina Chapter 28 Announces



# SPRING FORUM 2011

Saturday, March 5, 2011  
Events on Friday and Sunday - TBA

**Mark your calendars!**

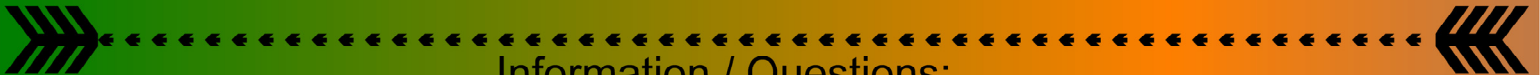
## Clarion Hotel Phoenix Tech Center

<http://www.clarionhotel.com/hotel-phoenix-arizona-AZ048>

**Rooms at \$79.95 per night  
(King or 2 Doubles)\***

**Includes breakfast, evening happy hour,  
and a whole lot more!**

**\*reservation details for this rate coming soon**



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