

Kachina Chapter 28, Newsletter

May, 2009

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2009 Kachina Chapter Executive Board

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IRWA's 55th

Annual International Education Conference

Indianapolis, Indiana June 28 - July 1

Each year, IRWA's Annual International Education Conference provides right of way professionals with unparalleled learning and networking opportunities.

With typically more than 1,000 registrants, attendees have the opportunity to learn about best practices, share project challenges and hear solutions from the industry's leading professionals.

Earn Recertification Credit

Did you know that IRWA members can get up to 24 hours of SR/WA

Designation and Certification Program

recertification credit for attendance at the Annual
International Education Conference?

www.irwaonline.org to register and for more information!

Gresidents Presidents





Saturday, April 4, Kaye Bockmann, Doug Estes and I attended the Region 1 Spring Forum in Los Angeles, representing Chapter 28. Region 1 Vice Chair Chris Banks and International Utilities Committee Region 1 Representative Mike Burns were also in attendance. In total, about 43 members of Region 1 heard from World Headquarters representatives (including Keith Shorey, Randy Williams, and Heather Morris) about;

- the state of the Association;
- the proposed budget to be voted on at the annual meeting in Indianapolis and;
- the new governances (read more at www.irwaonline.org, select the Leadership tab from the sidebar, Leadership Resources, Strategic Plan 2009-2014).

We also shared stories about challenges that all chapters in our region seem to encounter, and heard a few innovative solutions to situations presently affecting us all.

For now, HQ has tabled awarding continuing education credit for chapter member meetings and related functions, and establishing how that would be accomplished.

The Certifications and Designations Task Force continues working to establish "levels of mastery" for the SR/WA designation and other credentialing proposals.

There was also some lively discussion about the proposed realignment of the regions, about which Randy Williams assured us a hidden agenda was never involved, and that the matter continues to be studied.

Region 9 Chair Kevin Winner, who had indicated he would attend the Region 1 Spring Forum, was unable to attend as something came up at the last minute. However, Region 9 proposed holding a joint forum with Region 1 in Fall 2009. After the initial reactions of "No way!" (that's the G-rated version of the comments that were really made) died down, we kicked around how best to accommodate the request, as well as the idea of a joint forum with Region 9 in general, for quite some time. Ultimately, we decided that we would entertain a meeting with Region 9 representatives at the Annual Educational Seminar in June to consider their reasons why they would want a joint forum. A decision to hold or not hold such a joint forum will then be discussed at the Region 1 Fall Forum in San Francisco / Oakland in October 2009.

Voting took place for the new Region 1 Chair and Vice Chair, as well as Newsletter of the Year. Chris Banks, SR/WA, was elected as our incoming Region 1 Chair, and Renee Marruffo, SR/WA (Chapter 73) was elected to Vice Chair. The Region 1 Newsletter of the Year competition was difficult. It took several rounds of voting to finally conclude: Sierra Nevada Chapter 46's "The Zephyr" and Saguaro (Tucson) Chapter 73's newsletter tied for the small Chapters (100 members or less) award, while San Diego Chapter 11's "Cabrillo Newsletter" and the Los Angeles - Bakersfield Chapter 1 newsletter tied for large chapters.

President's message continued.....

Overall, the Spring Forum was very informative and Chapter 1 (kudos to Chapter 1 President Vivian Howell, SR/WA, R/W-RAC, R/W-NAC and her folks!) did an exceptional job hosting the event.

Once again, I sincerely hope that you are able to attend the 55th Annual Educational Seminar in Indianapolis June 28 – July 1.

Before then, however, I would like to see you at our June Member Meeting and luncheon on Tuesday, June 9 at El Paso BBQ. MAG Transportation Director Eric Anderson will be discussing "American Recovery & Reinvestment Act - A Lesson in Managing Expectations" and, coupled with some great food, should make for a great meeting. Make your reservations soon!

Sincerely,
Kathie A. Sholly, SR/WA
2009 Chapter 28 President (President@irwachapter28.org)





Welcome New Members

Kendra Cesena – DHI Title James Stoleson – URS Corporation Chris Bramwell – SRP



Board and Member Meeting



May 6, 2009 at 4.30pm

Locations: SRP & ASL

~All are welcome to attend~

Please contact a Board Member or email the Secretary, Mary Smith for further details.

<u>Secretary@irwachapter28.org</u>





Focus on Credentialing:

Three things you need to know about SR/WA Designation and Certification Programs.

NEW

Uniform Relocation Assistance Act Certification! New addition to IRWA certification program.

➤ This new certification was developed with our Federal Partners – FHWA, HUD, FTA & FAA.

More detailed information about this certification will be available soon

Candidacy application is now a one-page Declaration of Candidacy form!

- > Candidacy applications no longer require Chapter PDC approval. To become a candidate a member only needs to fill it out and submit to World Headquarters along with the fee.
- > Candidates should verify qualifying right of way experience before submitting the Declaration of Candidacy form (see new Program Guides for more information).

UPDATES

New Program Guides and Applications are now available!

> Credentialing program guides and applications are now available on the website. Use the application forms effective immediately.

SR/WA WEBPAGE

CERTIFICATION WEBPAGE

> "Working through the Forms" session to be held at the Indianapolis International Education Conference in June 2009. Details below.

REMINDER

- > Always check for your SR/WA & Certification Programs' recertification due date in the website through "Members/ My Information" from the homepage. Courtesy notifications are e-mailed 6-12 months in advance of due date.
- > Attend the session "Working through the Forms" at the conference to learn how to navigate the new forms. It will be held Tuesday, June 30 at 11:00 am to 12:15 pm.



Mr. Francis Vicente

Credentialing Manager Tel: (310) 538-0233 ext. 123

International Right of Way Association 19750 S. Vermont Ave. Suite #220 Torrance, CA 90502-1144

The Appraisal Bubble

In Run Up to Real Estate Bust, Lenders Pushed Appraisers To Inflate Values By Joe Eaton The Center for Public Integrity

In 2004, years before plummeting real estate values turned Fort Myers, Florida, into a top five foreclosure capital, appraiser Mike Tipton faced a dilemma. Tipton's employer, eAppraiselT, sent him to value a two-bedroom home in a new subdivision built by the developer D.R. Horton. Paperwork given by the appraisal management company to Tipton included a \$245,000 estimated value. But after inspecting the home and comparing it to five similar houses that had recently sold, Tipton set the value at \$237,000, \$8,000 less than the estimate. He knew the difference might disappoint DHI Mortgage, the prospective buyer's lender, which is a subsidiary of developer D.R. Horton. And indeed it did. The lender, in a process appraisers say was common in the boom days before the housing bubble burst, asked Tipton to redo the appraisal. It sent paperwork through eAppraiselT asking him to reconsider the value. It gave him different homes to use for comparisons. "If you read between the lines, they wanted a larger value," Tipton said. "I told them no, I wasn't changing my report."



Evidence suggests that Fannie Mae and Freddie Mac may have bought mortgages without ensuring they were based on accurate appraisals. *Credit: Ariel Olson Surowidjojo*. Tipton, who like many other appraisers is paid by the job, says he was never given another appraisal for a D.R. Horton home. "All I can say is D.R. Horton has remained an active developer in Lee County," Tipton said. "I didn't see any further appraisals for DHI Mortgage. So you tell me."

Carrie Gaska, a spokeswoman for First American eAppraiseIT, declined to comment on why Tipton received no further orders from the company for DHI Mortgage properties. Tipton is among dozens of appraisers who have told the Center for Public Integrity that for years lenders across the United States have pushed them into inflating the value of homes to justify higher mortgages. Appraisers and lenders alike are demanding better oversight of the industry. In addition, the Center has obtained copies of lenders' "blacklists" containing the names of thousands of appraisers; some appraisers say lenders used those lists to exclude those who refused to inflate home values.

The Center also found many appraisers who say they bowed to lender pressure to "hit the numbers" in order to remain in business. These appraisers, along with the lenders who pressured them, helped pump air into the housing bubble that led to widespread economic devastation, according to dozens of appraisers, lenders, and others with intimate knowledge of home loan practices.

And there's evidence that Fannie Mae and Freddie Mac, the two largest purchasers of home loans, bought mortgages without ensuring they were made with accurate appraisals, according to <u>an investigation</u> by New York Attorney General Andrew Cuomo.

No one knows exactly how much of a role inflated appraisals played in the mortgage meltdown. But as an increasing number of homeowners face foreclosure, many remain unaware that the appraisal they paid for during the purchase process may not have reflected the true value of their investment, and may have allowed them to borrow more money than their home was worth.

Depending on the state where the homeowners purchased, the scheme may or may not have been against the law. Pressuring an appraiser to inflate the value of a property is a crime in at least 20 states and the District of Columbia, though it is often a misdemeanor punishable by a fine, a slap on the wrist that appraisers say does little to prevent the exertion of undue pressure.

Virginia-based appraiser George Dodd is urging more regulation of what he calls a "corrupt" appraisal industry. *Credit: George Dodd.* "There is rampant corruption throughout the industry," said George Dodd, a veteran appraiser in Virginia who has been advocating for more regulation. "The way it stands now, the public doesn't stand a chance."

Dodd said, that in addition to the appraisal ordered by the lender, consumers can protect themselves by ordering a second independent appraisal before a purchase. They will, however, still have to pay for the lender's appraisal.

Fudging the Numbers

Richard Frank, an appraiser in Vero Beach, Florida, started appraising homes in 1998, when values were climbing. From the beginning, Frank said he stepped into a business arrangement in which lenders forced appraisers to abandon their standards if they wanted work.

Frank said lenders commonly gave appraisers an estimated value for a home on each appraisal order. Appraisers, who usually determine values by comparing homes to recent sales of comparable properties, often worked backwards from that estimated price to find recent real estate sales that would "make the value," he said. Working backwards from the estimate was faster. Everyone made money. And since appraising homes is subjective — both an art and a science — it was easy to fudge numbers.

"The [supposedly comparable] houses might be bigger and better, but who's going to know?" Franks said. "In an increasing market, your sins are buried." If an appraisal came in lower than the purchase price, the loan likely would be denied. Since loan origination staff is typically paid by commission, a failed deal meant no paycheck for them. If that happened too many times, Frank says, lenders stopped sending the appraiser work. "Put out, and you will get more dates. It's just that simple," he said.

Richard Bitner, a former subprime lender in Texas who has written an insider account of the mortgage industry collapse, backs up Frank's story. Bitner says the pressure came more from the cozy relationship between lenders and appraisers than threats.

"The pressure applied didn't really need to be overt," Bitner said. "If suddenly [an appraiser] can't make the values, at the end of the day, it's pretty easy to go to someone else. You are here to make money." Appraisers say lenders did just that, sometimes asking appraisers to promise a value before they officially ordered the report.

Both appraisers and lenders say the two professions have not always been at odds. Appraisers traditionally served as the front-line defense for loan underwriting departments, ensuring that the value of a home was worth the loan amount in case the lender needed to foreclose. In the past, many banks had in-house appraisal departments. And, unlike today, lenders historically kept and serviced the loan for the life of the mortgage. But when lenders began bundling loans and selling them to Wall Street and other investors, lenders carried less risk and industry analysts say they became less concerned about home values. With no "skin in the game," lenders focused on closing deals. In this climate, many in the industry say the appraisal became a barrier to jump over.

Appraisers say making money was easy, as long as they did not cross lenders. But if they did, appraisers say lenders lashed out, adding their names to the blacklists that lenders originally kept to identify incompetent appraisers. Lenders kept their own lists, but appraisers sometimes found their names on those lists even if they never worked for that lender. Amerisave, one of the largest online mortgage lenders, has close to 12,000 appraisers on its "ineligible appraiser list," which was removed from the Atlanta-based company's website after the Center made inquiries about it. In December, appraiser Tom Woolford found his name on Amerisave's list when the list also appeared on a popular online appraisal industry forum. Woolford said he has never done an appraisal for Amerisave, and the address they used for him was at least 10 years old. He doesn't know how he ended up on the list, but he says it could be a matter of reputation: He says he never gives in to lender pressure.

"I think you will find a lot of the people on these lists do not hit numbers," Woolford said. "I won't lie, and I won't push a number for nobody." After conferring with top management officials, Martin Wilhelm, an Amerisave vice president, declined to answer questions about how it compiles its blacklist.

Unheard Warning Bells

Before real estate prices began to plummet in 2006, some sounded the alarm on fraudulent appraisals and lender pressure, but few listened to the warnings, least of all Congress, industry regulators, and the Justice Department. David Callahan, a founder of the public policy think tank <u>Demos</u>, was one of the first people to study inflated appraisals and lender pressure. In 2005, Callahan wrote a paper describing the financial incentives for lenders and appraisers to pursue inflated appraisals. The goal of lenders, brokers, real estate agents and developers was to ensure that a home loan closed without a problem, Callahan said. All those people exert pressure on appraisers to inflate values. In a 2007 study by October Research, a real estate news provider, 90 percent of more than 1,200 appraisers polled reported feeling pressure to change property values, usually from lenders, mortgage brokers or real estate agents. "Congress didn't really care about it," Callahan said, noting the lack of reaction his report generated in Washington. "There was remarkably little legislative activity looking at the corruption in the real estate market."

In fact, Congress had struggled with the issue of lender pressure on appraisers since the savings and loan crisis of the 1980s. In recent years, Congressman Paul Kanjorski, a Pennsylvania Democrat, has been the most vocal proponent for stronger regulation, proposing legislation in 2007 that would have set stiffer appraisal independence standards. The legislation, which would have prohibited lender coercion of appraisers and established penalties for it, was folded into the 2007 Mortgage Reform and Anti-Predatory Lending Act. The legislation faced stiff opposition and lobbying by the banking and mortgage industry, which argued it would adversely impact credit availability, and the bill was not taken up in the Senate after passing the House. In March, the legislation was reintroduced in the House as part of the Mortgage Reform and Anti-Predatory Lending Act.

Strict appraisal standards Representative Paul Kanjorksi, Democrat of Pennsylvania, proposed in 2007, died in the Senate. Appraisal industry insiders say part of the difficulty in policing the process stems from regulatory fragmentation. Appraisers fall under the jurisdiction of state regulators, which enforce standards set up by the <u>Appraisal Foundation</u>, a non-profit industry group authorized by Congress. State licensing is overseen by the <u>Appraisal Subcommittee</u>, an agency created by Congress in 1989.

Hyped appraisals did not escape the attention of federal banking and savings and loan regulators, but reports published since the mortgage industry collapse show that those officials did little to stop the practice. <u>A February audit</u> by the Treasury Inspector General on the implosion of IndyMac, a savings and loan, noted that the Office of Thrift Supervision, IndyMac's primary regulator, identified problems with appraisals on the company's loans in 2001, but took no formal action.

In one example from the audit report, an IndyMac file for a \$1.5 million loan contained appraisals ranging from \$639,000 to \$1.5 million. "There was no support to show why the higher value appraisal was the appropriate one to use for approving the loan," the report says.

In 2006, Ameriquest, then the largest subprime lender in the country, paid \$325 million and agreed to reform its business practices to settle a 49-state investigation into its predatory lending practices. Among the allegations, the lawsuit claimed Ameriquest engaged in deceptive or misleading practices to obtain inflated appraisals substantially beyond the market values of homes. The company, which closed in 2007, denied the allegations.

Problems like these only seem to come to light during declining markets and concerns are put on a shelf when buyers return, says Dave Biggers, founder and CEO of the real estate technology company <u>a la mode, inc.</u> In an appreciating market, appraisals five to 10 percent beyond value are not an issue, he said, and home values climb beyond appraisal values soon after the sale.

But when the market peaked in 2005 and then began its sharp decline, inflated appraisals exacerbated the trouble faced by "underwater" homeowners. "We as the taxpayers are getting stuck with the bill," Biggers said. "What has not been investigated is the systemic issues that take place on the basis of policy by many of these companies."

"Who Has Juice with Whom"

Since the bubble burst, the FBI has focused most of its real estate efforts on appraisers and other fraudsters who developed intricate schemes to defraud banks. The Justice Department is not going through the wreckage looking at the institutionalized lender pressure on the appraisal process. An FBI official, asking not to be identified because the agency has no official position on the matter, said they view the matter as a regulatory issue to be addressed by Congress not a matter of law enforcement.

FBI Deputy Director John S. Pistole <u>testified in March</u> before the House Committee on Financial Services about the agency's efforts to combat mortgage fraud, saying the bureau is focusing its limited white collar crime-fighting resources on real estate industry insiders engaged in fraud for profit. Those cases target real estate speculators and mortgage brokers who work with appraisers to sell a house for far more than its true value. So far, however, there have been no prosecutions of lenders who pressured appraisers to inflate values.

Instead, the highest-profile investigation of the appraisal industry has come from New York Attorney General Andrew Cuomo. In 2007, Cuomo <u>filed a lawsuit</u> against First American Corp. and its subsidiary First American eAppraiseIT, charging that eAppraiseIT allowed loan production staff at Washington Mutual to pressure appraisers to inflate home values. The suit is pending.

New York Attorney General Andrew Cuomo launched a high-profile investigation of the appraisal industry, leading to a 2007 suit against First American Corp. *Credit: New York Office of the Attorney General.* The suit claims the appraisal management company allowed Washington Mutual's "loan production staff to hand-pick appraisers who bring in appraisal values high enough to permit WaMu's loans to close, and improperly permits WaMu to pressure eAppraiseIT appraisers to change values that are too low to permit loans to close."

In addition, the complaint alleges that executives at eAppraiselt knew its appraisal arrangement with Washington Mutual broke the law. "I think WaMu's new initiative is way over the line," it quotes eAppraiselT's executive vice president as writing in spring of 2007 to the company's president. "It is even possible that the current arrangement crosses the line." "Bingo!" replied the company president, according to the complaint. "It boils down to who has juice with whom at the regulatory level."

In a 2007 press release, First American said the New York lawsuit "has no foundation in fact or law. The Attorney General's allegations, largely based on a handful of e-mails that have been taken out of context, or mischaracterized, and an incomplete review of the facts, belie our record of compliance with applicable law."

Cuomo also subpoenaed Fannie Mae and Freddie Mac. The investigation into whether the two largest loan purchasers bought loans that included inflated appraisals was dropped in March 2008 after Fannie and Freddie agreed to strict new rules — penned in part by Cuomo's office — governing the appraisal practices for the loans they buy. They also agreed to pay \$24 million to fund the Independent Valuation Protection Institute, a new organization to help implement and monitor the code.

What led Fannie and Freddie to the agreement was not made public, and Cuomo's investigators aren't talking, but his office did point the Center for Public Integrity to letters Cuomo sent in 2007 to the CEOs of both Fannie Mae and Freddie Mac, expanding his investigation to include a subpoena of their records.

In the letters, Cuomo wrote that his office had "uncovered a pattern of collusion between lenders and appraisers that has resulted in widespread inflation of the valuations of homes." Further, Cuomo wrote that evidence shows mortgages Fannie and Freddie purchased from Washington Mutual "may be premised on fraudulently inflated appraisals" that do not meet regulatory standards. "We are, therefore, expanding our investigation to determine the extent of [Fannie Mae and Freddie Mac's] knowledge of, and actions regarding, these problems as they relate to past mortgage purchases and securitizations." Cuomo's office declined the Center's request for details of its investigation's findings.

The <u>Home Valuation Code of Conduct</u>, an industry standard which came about as a result of Cuomo's investigation, is slated to go into effect on May 1, makes deep changes to the appraisal industry.

The code, which affects all loans eligible for purchase by Fannie and Freddie, bans lenders and brokers from pressuring appraisers to hype appraisals by threatening to withhold future business as punishment. Lenders must inform appraisers when they are removed from qualified use lists and allow them to appeal. It also bans loan origination staff from ordering appraisals directly — instead, the lender must use other in-house staff or go through a middleman appraisal management company. Even so, the incentive to pressure appraisers still exists, even for supposedly independent appraisal management companies.

Fox and the Hen House

Despite the changes, the new code has been panned by both the appraisal industry and some lenders. The National Association of Mortgage Brokers filed a lawsuit to try to block the rules, arguing that the code puts smaller mortgage brokerages at a disadvantage because they will be forced to rely on lenders to obtain appraisals for their customers, thereby limiting their ability to shop for loans. The association dropped the action earlier this month.

Appraisers who work for themselves or small businesses say the code will end their careers since mortgage brokers and other loan generation staff can no longer contact them directly. Instead, they say the code in effect directs all business to appraisal management companies, the unregulated middlemen that are often subsidiaries of lenders. Appraisers say the management companies passed on pressure from lenders in the past, including in Cuomo's case against eAppraiselt, and see nothing in the new code to stop it from happening.

"It's a bit of irony that the solution is the same thing that got us here," said Bill Garber, director of government and external relations at the Appraisal Institute, a trade association representing appraisers. The Home Valuation Code of Conduct, Garber added, is lip service to cleaning up the industry. Appraisal management companies "are just as capable of pressuring appraisers as anyone else."

Appraisers also dislike the plan because some appraisal management companies take a hefty administrative fee and pay low rates to appraisers, which experienced appraisers say will force them out of the business and turn the industry over to less experienced appraisers who are more likely to make mistakes. Pressure will still come from the management companies, said Dodd, the Virginia appraiser. "They could give a damn about the consumer. They don't care if the consumer pays ten, twenty, or thirty thousand more than it's worth." Cuomo hasn't answered critics of the new code, and his office did not return calls from the Center for Public Integrity.

Lawyers, Banks, and Money

Since the real estate crash, the appraisal and lending industries have come under closer watch by regulators and Congress. But so far, no one has addressed the effect inflated appraisals have had on struggling homeowners. Buyers who moved in at the height of the boom are particularly vulnerable, and attorneys say their struggle provides fertile ground for civil litigation. "I definitely believe that lenders have engaged in widespread illegal activities, and they will come under increased scrutiny in the next year or so as people who have been damaged by this realize there are some bad actors out there," said Steve Berman, an attorney in Seattle.

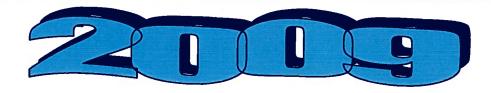
In October, Berman's firm, Hagens Berman Sobol Shapiro, filed a class action on behalf of blacklisted appraisers against Countrywide Financial and its subsidiary Landsafe, an appraisal management company. Like Cuomo's suit, Berman's case argues that Countrywide forced appraisers to hit the numbers and added them to a blacklist if they refused. "Countrywide... has engaged in a practice of pressuring and intimidating appraisers into using appraisal techniques that meet Countrywide's business objectives even if the use of such appraisal techniques is improper and in violation of industry standards," the complaint alleges.

If the appraisers refused, the complaint says they were placed on a "field review list," which disqualified them for further work for loans for Countrywide. Because mortgage brokers shop for lenders, if an appraiser was blacklisted by Countrywide, the largest independent mortgage lender, they were in effect blacklisted by much of the industry, Berman's complaint claims.

According to the complaint, Countrywide's blacklist contains more than 2,000 appraisers. Berman said his firm is looking at other lenders and their blacklists as it considers further litigation. The new appraisal code and increased scrutiny of the industry seems to have had some effect. Lender pressure is not as strong, appraisers say, but it still exists. Ray Miller, an appraiser outside Madison, Wisconsin, says the pressure is moving to FHA loans and refinancing as credit for other loans remains dried up.

In January, Miller said he did an appraisal for a lake home where the owner was looking to refinance. The original appraisal, done when the owner bought the home a few years back, listed the value at \$554,000, but the comparables used to hit that number were from homes on a more upscale lake, Miller concluded. Miller's reappraisal came in at \$400,000. "I'm just waiting for the phone call," he said. In February, Miller received a call from a different lender. This one wanted him to remove pictures of a cracked sidewalk he included in his appraisal. This would be prohibited under the Home Valuation Code of Conduct. But Miller expects lenders will figure out a way around the rules.

"They don't want good appraisers," he said. "They don't want good numbers, even now."



Education Schedule, Chapter 28

<u>July</u>

C800 Principles of Real Estate Law 07-15 to 07-16-09 at APS C802 Legal Aspects of Easements 07-17-09 at APS

September Seminar

(Facilitator and Location TBD)

C-104 Standards of Practice for the Right of Way Professional C-803 Eminent Domain Law

<u>October</u>

Facilitator and Location TBD
SR/WA Review



International Education Schedule for May - check website for more!!!

103 - Ethics and the Right of Way Profession

103 Ethics and the Right of Way Profession 06.05.09 Austin, TX 103 Ethics and the Right of Way Profession 06.25.09 Indianapolis, IN

104 - Standards of Practice for the Right of Way Professional

104 Standards of Practice for the Right of Way Professional TENTATIVE 05.02.09 AR

104 Standards of Practice for the R/W Professional 05.13.09 Houston, TX

104 Standards of Practice for the R/W Professional 09.14.09 Oklahoma City, OK

104 Standards of Practice for the Right of Way Professional TENTATIVE 05.14.10 St. Louis, MO

105 - The Uniform Act Executive Summary

105 The Uniform Act - Executive Summary TENTATIVE 11.11.09 Bellevue, WA



May, 2009

Sun	Mon	Tue	Wed	Thu	Fri	Sat	Schedule of Events
			.190		1	2	Cinco de Mayo
3	4	5	6	1	8	9	Seminar meeting at 11.30am and then Board Meeting at SRP or ASL @ 4.30pm!! Newsletter Articles Due!
10	11	12	13	14	15	16	
							* Submit an interest article for next months issue!!!!
17	18	19	20	21	22	23	
24	23	26	27	28	29	30	
31							

Members Meeting and Lunch!!! June 9th, 2009 at 11.00am!!! June speaker, Eric Anderson will make a presentation on the stimulus package.

"American Recovery and Reinvestment Act - A Lesson in Managing Expectations".

Eric Anderson is Transportation Director for the Maricopa Association of Governments. Mr. Anderson is a well-know local economist who has extensive national, regional and local experience and has served as an economic advisor for many states and regions. His areas of expertise include urban economics and demographics, economic development strategies, transportation, real estate economics, and fiscal impact assessment. Mr. Anderson directed the development of the MAG Regional Transportation Plan (RTP) for the region that was the foundation for successful Proposition 400 to extend the regional sales tax.

Mr. Anderson formerly was the Chief Executive Officer of Mountain West Research, a nationally known economic and real estate consulting firm based in Phoenix. Mr. Anderson also served as the Executive Director of the Maricopa County Stadium District. Mr. Anderson holds a M.S. in Economics from Arizona State University.

El Paso BBQ

4303 W. Peoria Avenue, Phoenix AZ 85302 Cost: \$20.00 RSVP by 6/3/09!!!

www.irwachapter28.org

Job Board



Senior Right-of-Way Agent/Environmental Analyst

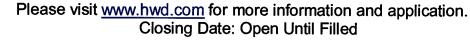
Location: San Diego County, La Mesa, CA



The Helix Water District has a position in which the incumbent has a significant role in a variety of professional and technical activities associated with the acquisition, management and disposition of right-of-way and fee property for waterworks facilities; and coordinates and participates in activities to ensure District compliance with applicable environmental regulations. This position requires six years of increasingly responsible real estate and/or right-of-way acquisition experience, including one year as a SRWA or equivalent.



Certification as a Senior Right-of-Way Agent (SRWA). Salary: \$5,455 - \$6,963/ month (DOQ) with an excellent benefit package.

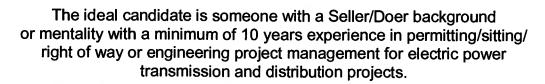




Anne Shogan; (619) 667-6263; anne.shogan@helixwater.org

Senior Leader

URS are currently searching for a Senior Leader in their Transmission Power business unit in **Denver, CO**.



This position will manage multiple projects; manage proposals for power-related T&D efforts and direct project staff in this area of delivery. This individual has the potential to lead Power and Transmission delivery on either a regional or national level depending on the expertise they bring to the table.

If you know of somebody who may have interest in this opportunity please contact

Troy McLeland, URS

Troy mcleland@urscorp.com

Ph: 303-740-3888









Newsletter Editor ~ Paula Day, Tierra Right of Way Services, 602-682-0000 ext. 312